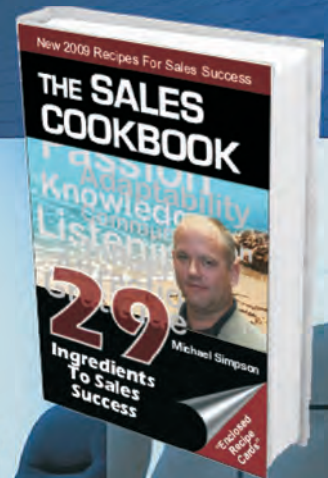


SALES SUCCESS 360° TRAINING

Michael Simpson - Author . Speaker . Master Coach



SUCCESS 360°

29 Ingredients to Sales Success!

- Getting back to basics and increasing your performance.

1. Adaptability
2. Body Language
3. Closing
4. Communication
5. Credibility
6. Customer Intelligence
7. Filling the Bucket
8. Follow up
9. Goals
10. Gratitude
11. Knowledge
12. Influence
13. Leadership
14. Marketing
15. Master listening
16. Motivation
17. Negotiation
18. Networking
19. Objection Deflection
20. Passion
21. Presentation
22. Professionalism
23. Prospecting
24. Relationships
25. Self Promotion
26. Technology
27. Time
28. Trust
29. Value

Sales Success 360°

Our 29 week program designed to focus on one ingredient per week. This is the ultimate long term solution to invigorating your sales force while creating a natural positive environment.

One Topic Training Sessions!

- Pick one of our 29 Sales Ingredients to focus on or supplement your next scheduled training session.

Individualized Training!

- Crafted to an individuals needs, this is the ultimate way to sharpen your professional skills.

Effective Leadership Workshop!

- Learn leadership from a real USMC veteran with experience leading the nations most elite force.

The Sales Fight Club!

- Our exclusive members only sales networking club with monthly meetings focusing on sales interaction and real life role playing.

Visit www.salesfightclub.ning.com for more information.



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